

Message Text

PAGE 01 STATE 037668
ORIGIN EA-12

INFO OCT-01 ISO-00 COME-00 EB-08 /021 R

DRAFTED BY EA/ANP:TJWAJDA:PAP
APPROVED BY EA/ANP:EHURWITZ
EA/EP:DSTEBBING
EA/EX:HSMITH
COMMERCE:LSILLOWAY
COMMERCE/BED/OED/MEPD:WHAINES
EB/OCA:ESACCHET
-----008700 140515Z /17

R 132208Z PEB 78
FM SECSTATE WASHDC
TO AMEMBASSY PORT MORESBY
INFO AMCONSUL SYDNEY
AMEMBASSY CANBERRA

UNCLAS STATE 037668

E.O. 11652: NA

TAGS: BEXP, PP

SUBJECT: FY-78 COMMERCIAL ACTION PROGRAM FOR PAPUA
NEW GUINEA

REF: PORT MORESBY A-58

1. REGRET DELAY IN COMMENTING ON REPAIR. EMBASSY IS
TO BE CONGRATULATED ON PREPARING AN EXCELLENT CAP THAT
FOCUSES RESOURCE ALLOCATIONS ON AREAS WHERE THEY ARE
LIKELY TO BRING IN BEST LONG-TERM RETURNS. MAJOR
PROGRAMS 1, 3, 4, 6, AND 7 SHOULD RESULT IN SIGNIFICANTLY
INCREASED COMMERCIAL CAPABILITIES FOR EMBASSY AS WELL
AS INCREASED AWARENESS ON THE PART OF LOCAL BUSINESSMEN
CONCERNING BOTH EMBASSY ASSISTANCE AND US PRODUCT
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AVAILABILITY. PROGRAMS 2 AND 3 APPEAR WELL DESIGNED
TO INCREASE US COMPETIVENESS.

2. COMMERCIAL EXHIBITIONS, MAJOR PROGRAM NO. 5, IS
AN AMBITIOUS UNDERTAKING AND WILL OBVIOUSLY REQUIRE
CLOSE COOPERATION WITH IMC, SYDNEY AND COMMERCE.
REQUEST EMBASSY CONTINUE TO KEEP BOTH WELL INFORMED.
POST SHOULD MAKE ANY SUPPORT REQUIREMENTS KNOWN TO
COMMERCE AS SOON AS POSSIBLE.

3. STATE AND COMMERCE ARE WELL AWARE OF POST'S LIMITED PERSONNEL AND FINANCIAL RESOURCES. CAP HAS TAKEN THESE WELL INTO ACCOUNT. WITH REGARD TO FINANCIAL RESOURCES, CHECK WITH EA/EX INDICATES ALLOTMENT OF APPROXIMATELY \$6,400 FOR COMMERCIAL WORK AS OPPOSED TO EMBASSY REQUEST FOR \$10,190. AS SOME ITEMS, E.G., COMMERCIAL REPRESENTATION, ARE NOT COVERED UNDER COMMERCIAL ALLOTMENT, WE ARE UNABLE TO DETERMINE DEGREE TO WHICH CAP IS UNDER-BUDGETED. REQUEST EMBASSY'S ADVICE ON THIS POINT. VANCE

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<< END OF DOCUMENT >>

Message Attributes

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From: STATE
Handling Restrictions: n/a
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